

Retirement Accumulation Insurance Program

Enhance Your Retirement
Package for Greater
Financial Security





Make Your NADART Plan an Extensive Package

Retirement. It's a concept we look forward to and worry about at the same time. Worry that we haven't thought of everything. Worry that we may be under-insuring ourselves and our families. Worry about the unexpected. You've already taken the first step by enrolling in a NADART Retirement Plan, but is it enough? How can you be sure?

Stop worrying! In this brochure you'll read about the simplest and most economical way to turn your retirement plan into a greater financial plan. It's called the Retirement Accumulation Insurance Program (RAI for short), and it's the only insurance program specifically designed to help provide greater financial security by supplementing the benefits of your NADART Retirement Plan with an immediate death benefit.

The RAI Program is underwritten by the Prudential Insurance Company of America. Here's how the two plans differ: Your NADART Retirement Plan is a **defined contribution plan**. This means benefits are based on years of participation and contributions made during those years. Should you die before retirement age, these benefits could be far less than you or your family anticipated. But RAI helps ensure that your loved ones will get the benefits they need for a more financially secure retirement—even if the unexpected should happen to you.

The Right Amount of Coverage at the Right Time

Every three months, RAI coverage adjusts to each participant's age and income. This ensures that benefits always reflect the contributions that would have been made, and what they would have earned, between now and retirement—up to \$225,000 depending on age, salary and plan selected.

This means RAI provides just the right amount of coverage that is needed, just when it is needed. Less flexible policies can under-protect the young and over-protect those near retirement, skimping when protection is vital and wasting money later. RAI matches coverage with need automatically—and very economically.

And it's convenient. Simply complete the attached Subscription Form and return it today, and start enjoying financial security.

Requirements for Participation

To be eligible, an employee must be an active participant in a NADART Retirement Plan and under age 70 when coverage begins. All coverage ceases when the employee reaches age 70. All eligible employees must be enrolled in the RAI program.

Guaranteed Coverage

It's easy to add RAI to your NADART Retirement Plan. If you are already a NADART participant, coverage is guaranteed. There are no medical questions or doctor examinations needed. Simply complete the attached Retirement Accumulation Insurance Subscription Form, and mail it with the \$200 subscription fee to the address indicated on the form.

Upon receipt by the Program Administrator, you will be notified of the effective date of your coverage. Certificates of Group Insurance for each eligible participant will be provided shortly thereafter.

Quality Insurance from Prudential

The RAI Program, underwritten by the Prudential Insurance Company of America, a company with a history of 125 years in financial services, offers a broad range of financial products and services for people in the U.S. Prudential is licensed in all states*, with principal offices at 290 West Mt. Pleasant Avenue, Livingston, NJ 07039.

*This does not constitute a recommendation or endorsement of Prudential by the states.

For simplicity, the RAI Program has been described in a rather general manner in this announcement. The benefits are described more fully in the individual certificates given to insured employees. The extent of the insurance for each individual is governed at all times by the complete terms of the master Group Insurance Policy issued by Prudential.

This policy is administered by the NADA Retirement Administrators, Inc., 8400 Westpark Drive, McLean, VA 22102. Please refer to your Booklet-Certificate for all plan details, including any exclusions, limitations and restrictions, which may apply. Contract Series: 83500.

Guarantee of Satisfaction

If, within 30 days of receiving your certificate of insurance, you decide you are not 100% satisfied with the value, economy and security the Retirement Accumulation Insurance Program represents, simply write "cancel" on your first invoice and return it. Your coverage will be canceled with no questions and no further obligation.

Three Levels of Coverage to Choose From

Every company has different needs and different resources. That's why we've made RAI available in three different plans. Everyone in the company must be enrolled in the same plan. Plan selections may be changed, up or down, once a year.

The following tables illustrate the approximate death benefits for participants of various annual income levels, ages and plans.

Because not everyone chooses to retire at age 65, RAI extends coverage to working participants between age 65 and 70 without any additional premiums at the following levels:

Plan 1 – \$ 5,000

Plan 2 – \$10,000

Plan 3 – \$15,000

All coverage terminates at age 70.

Death Benefit at Attained Age

Annual Income	Plan	Age 25
\$7,500	Plan 1	\$29,950
	Plan 2	\$59,900
	Plan 3	\$89,850
\$10,000	Plan 1	\$39,950
	Plan 2	\$79,900
	Plan 3	\$119,850
\$15,000	Plan 1	\$59,950
	Plan 2	\$119,800
	Plan 3	\$179,700
\$20,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$25,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$30,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$35,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$40,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$50,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$60,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$70,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$80,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$90,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000
\$100,000	Plan 1	\$75,000
	Plan 2	\$150,000
	Plan 3	\$225,000

Age 35

\$25,000
\$50,000
\$75,000

Age 45

\$25,000
\$50,000
\$75,000

Age 55

\$25,000
\$50,000
\$75,000

Age 65

\$5,000
\$10,000
\$15,000

\$25,000
\$50,000
\$75,000

\$25,000
\$50,000
\$75,000

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$30,600
\$61,200
\$91,800

\$25,000
\$50,000
\$75,000

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$40,800
\$81,600
\$122,400

\$25,000
\$50,000
\$75,000

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$51,000
\$102,000
\$153,000

\$25,000
\$50,000
\$75,000

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$61,200
\$122,400
\$183,600

\$28,500
\$57,000
\$85,500

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$71,400
\$142,800
\$214,200

\$32,250
\$66,500
\$99,750

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$75,000
\$150,000
\$225,000

\$38,000
\$76,000
\$114,000

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$75,000
\$150,000
\$225,000

\$47,500
\$95,000
\$142,500

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$75,000
\$150,000
\$225,000

\$57,000
\$114,000
\$171,000

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$75,000
\$150,000
\$225,000

\$66,500
\$133,000
\$199,500

\$25,000
\$50,000
\$75,000

\$5,000
\$10,000
\$15,000

\$75,000
\$150,000
\$225,000

\$75,000
\$150,000
\$225,000

\$27,500
\$54,500
\$82,000

\$5,000
\$10,000
\$15,000

\$75,000
\$150,000
\$225,000

\$75,000
\$150,000
\$225,000

\$30,600
\$61,500
\$92,000

\$5,000
\$10,000
\$15,000

\$75,000
\$150,000
\$225,000

\$75,000
\$150,000
\$225,000

\$34,000
\$68,000
\$102,000

\$5,000
\$10,000
\$15,000

Economical Premiums

RAI is economical. Annual premiums for coverage are based on each participant's compensation, up to a maximum compensation level of \$40,000.

Cost per \$100 of Compensation

Annual Maximum

(effective January 1, 2007)

Plan 1 - \$0.25

\$100

Plan 2 - \$0.50

\$200

Plan 3 - \$0.75

\$300

PLEASE NOTE: While the maximum compensation level used to compute premiums is \$40,000, the maximum compensation level used to compute benefits is \$100,000. This can mean significant premium savings for key employees.

Reduce Your Costs Further with Premium Refunds

You may benefit further from premium refunds, which are not reflected in the gross premiums quoted in the brochure. It is important for you to know that these refunds—while not guaranteed—have been paid consistently every year since 1982, further reducing your overall costs.

Disability Continuation Benefit

You will find it reassuring to know that premiums will be waived for up to 12 months for participants who become totally disabled.

Benefits-ONLY from RAI

10 Clear Reasons Why You Should Choose RAI:

- **Specially designed** to supplement NADART Retirement Plans—the only life insurance plan that is.
- **Up to \$225,000** of coverage available, depending on age, compensation and plan selected.
- **Automatic adjustment** of coverage levels to each participant's unique needs.
- **No** medical exams or health questions.
- **No** waiting periods.
- **No premiums** for up to 12 months for participants who become totally disabled.
- **No premiums** for participants between ages 65 and 70.
- **Individual conversion** privileges available without evidence of insurability.
- **Open to all** NADA member dealers with a NADART Plan.
- **Tax deductible** premiums to the employer.

Program Subscription Form

Retirement Accumulation Insurance (RAI)

Yes! I want to take advantage of the financial security that RAI will help provide to me and to my family, and to the employees and families of my company. Please enroll us as indicated below:

Application is hereby made by the undersigned company, a member of the National Automobile Dealers Association and a sponsor of a retirement plan administered by the NADA Retirement Administrators, Inc., for participation in the Retirement Accumulation Insurance Program.

It is understood that by signing this Subscription Form, the employer agrees to:

1. Remit on a quarterly basis to the NADA Retirement Administrators, Inc. required contributions for the purpose of providing and maintaining group life insurance under an insurance plan as specified in the policy of the National Automobile Dealers Insurance Trust.
2. Furnish any information which may be required in connection with the administration of the Program.
3. Provide NADART, in the event that the employer cancels this Retirement Accumulation Insurance Program, 30 days advance notice of said cancellation.

Plan Selected (check one)

Level 1 Level 2 Level 3

NADART Plan ID

Employer's Federal Identification Number (FICA)

Authorized Signature

Print Name

Title

Company Name

Address

City State Zip

E-mail Address

(_____) (_____) _____

Telephone

Fax No.

**Please attach a check for \$200 to your completed
Subscription Form and mail it to:**

**NADA Insurance
8400 Westpark Drive • McLean, VA 22102
(703) 821-7265**

For NADART Use Only (Do not write in this space)

This company is accepted in the NADART Retirement
Accumulation Insurance Program, effective _____

by _____

(Signature of Authorized NADART Representative)



NADART
Retirement Plan Administrators Since 1957

NADA
INSURANCE